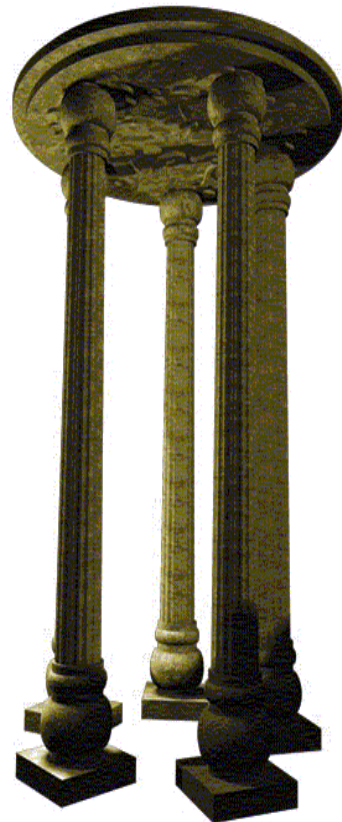




Makhzoumi Foundation
2nd Quarterly Report
Year 2010

- **Civic Centers**
- **Micro Credit**
- **Health Care**
- **Awareness**
- **Agriculture/Environment**





Training Centers Program

Objectives:

The Training Centers Program at the Makhzoumi Foundation provides trainees with educational, technical and vocational skills. It fulfils two of the Foundation’s objectives: encouraging the seeking of knowledge and promoting self-reliance. The courses are tailored to cater for the requisites of the labor market and the challenges of the twenty first century.

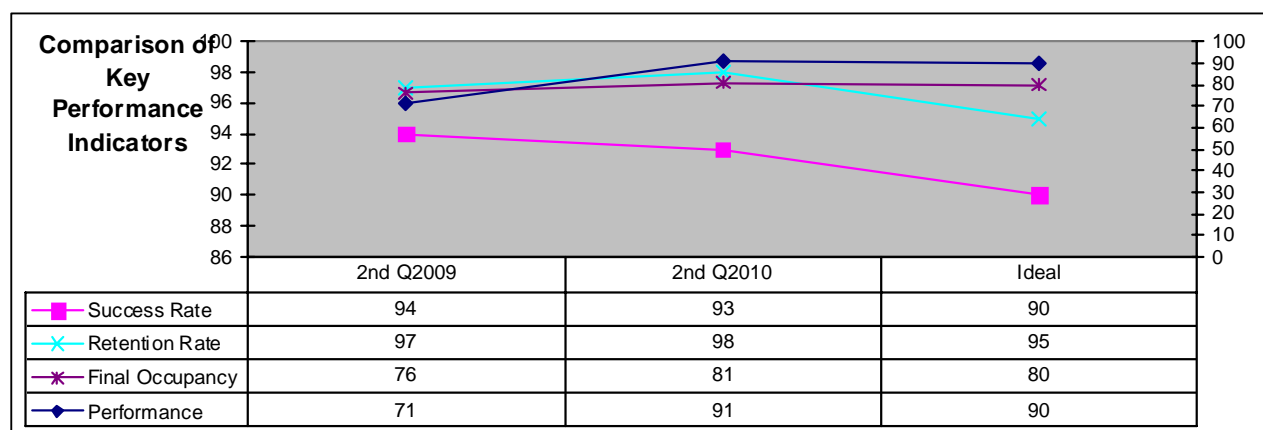
The training provided by this program contributes positively to the development of the youth, as the mastering of vocational skills creates a feeling of satisfaction and hope; it actually turns the trainees into a productive power that helps them move forward in their lives.

➤ Term’s Results:

2nd Quarter Terms	Capacity	Enrolled	Attendance week # 2	Attendance Week # 4	Attendance Week # 6	Failed	Drop Out	Graduated	Occupancy	Success Rate	Performance	Retention Rate
Term 2-2010	669	574	574	568	564	37	8	529	84%	94%	92%	99%
Term 3-2010	666	530	526	526	520	45	9	474	78%	91%	89%	98%
Over All	1335	1104	1100	1094	1084	82	17	1003	81%	93%	91%	98%

As seen, the overall results are up to and exceed the designated objectives target. A great achievement this year is having a retention rate of **98%**, which means that only **2%** of those who enrolled didn’t continue their courses. This also reflects the amount of follow-up all centers are doing to ensure that classes start and end with their optimum capacity. This is also translated into a final occupancy of **81%** which represents full utilization of the centers logistics and resources. Needless to mention that regular follow-ups by the staff in all centers and massive efforts ensured that classes start and end with their optimum capacity.

The over all key performance indicators show that all centers have achieved their designated targets, and reflect the solid background they are standing on.

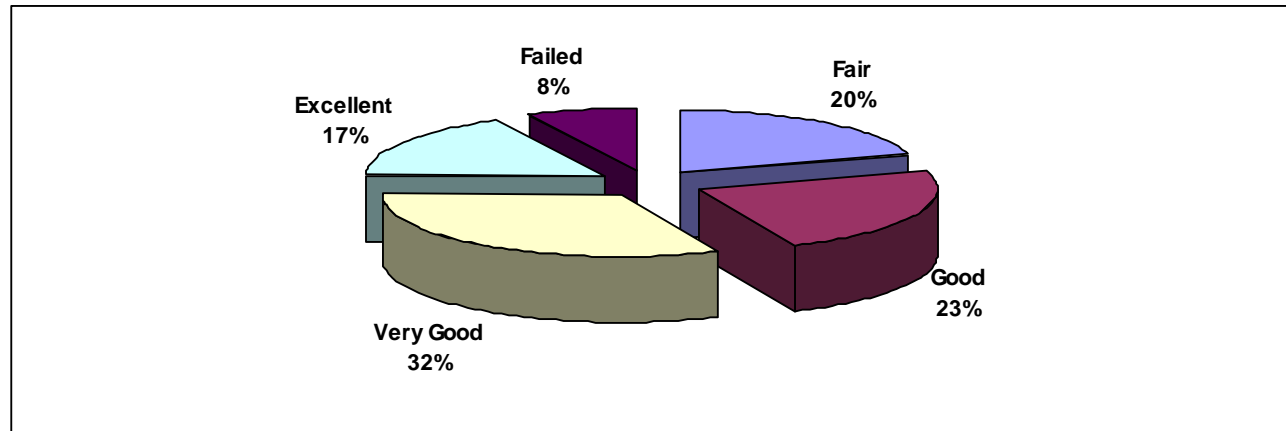


The KPIs measure the performance of the Training Centers using different variables. The objective behind this indicator relies upon frequent analysis and monitoring in order to improve and provide quality education. During the term, all centers were working under optimum performance and at equal pace. From the above chart, we see that the ideal column is the target objective by which the overall performance is monitored.



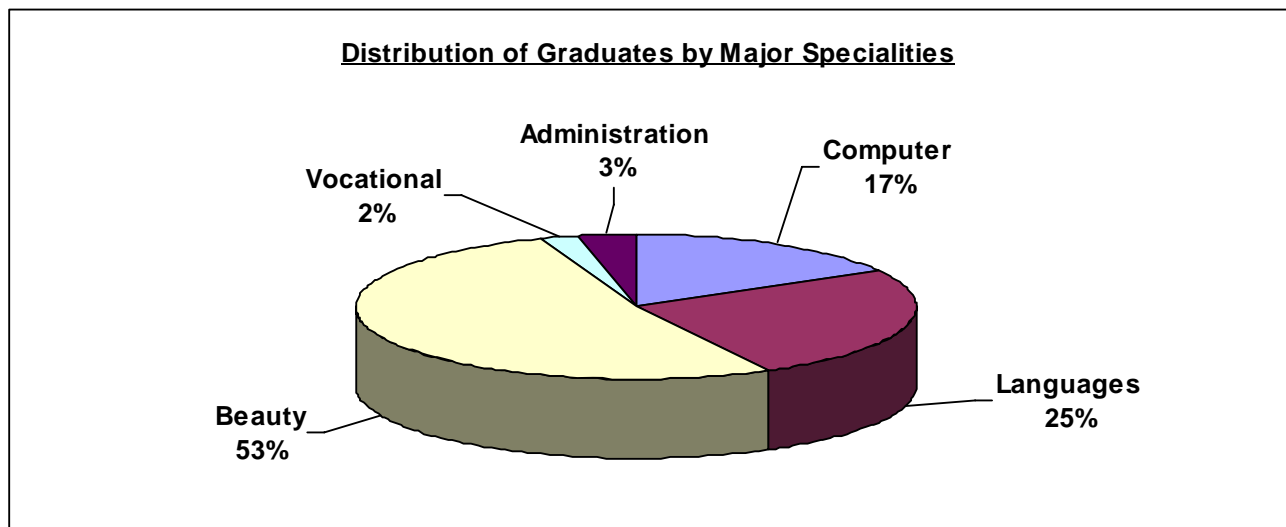
➤ **Trainees Results:**

Trainees' results throughout the terms rank from “Failed” to “Excellent” as shown below:

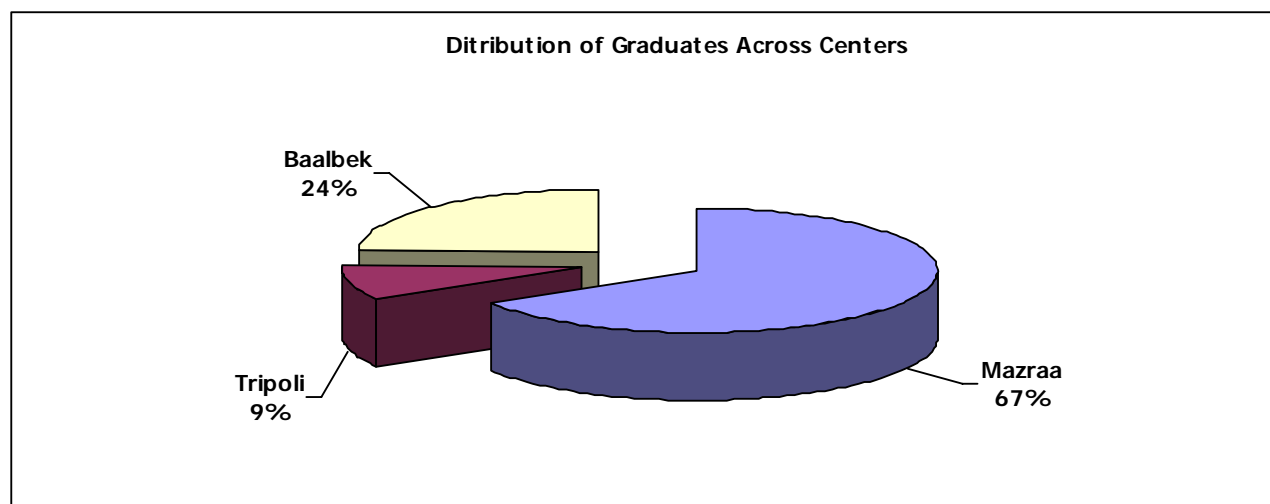


The instructors monitored classes closely, and grades have been attained after completion of all specified tests for the designated courses. Class participation, projects and attendance were also taken into consideration when giving the final grades.

➤ **Distribution of Graduates:**

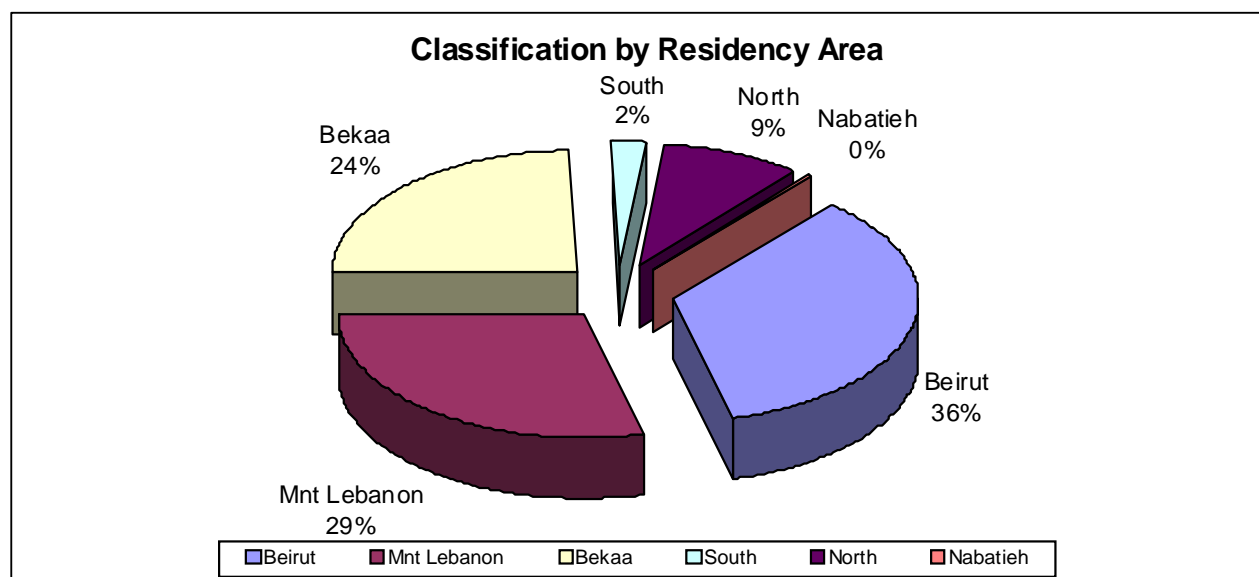
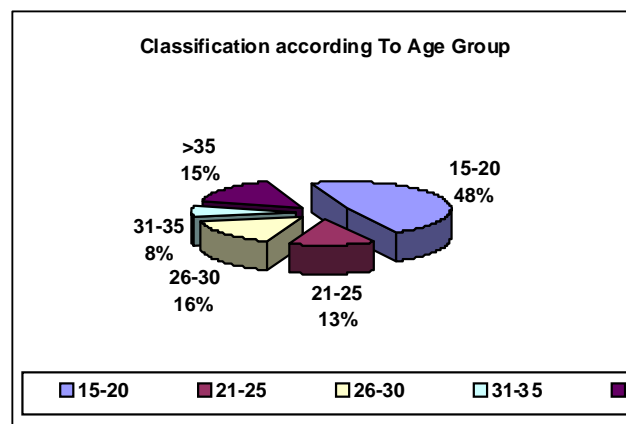
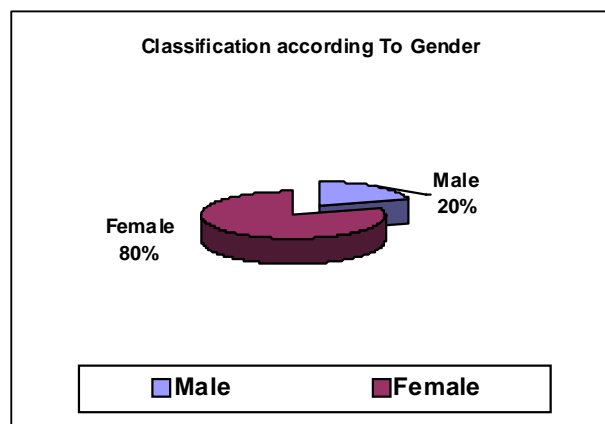


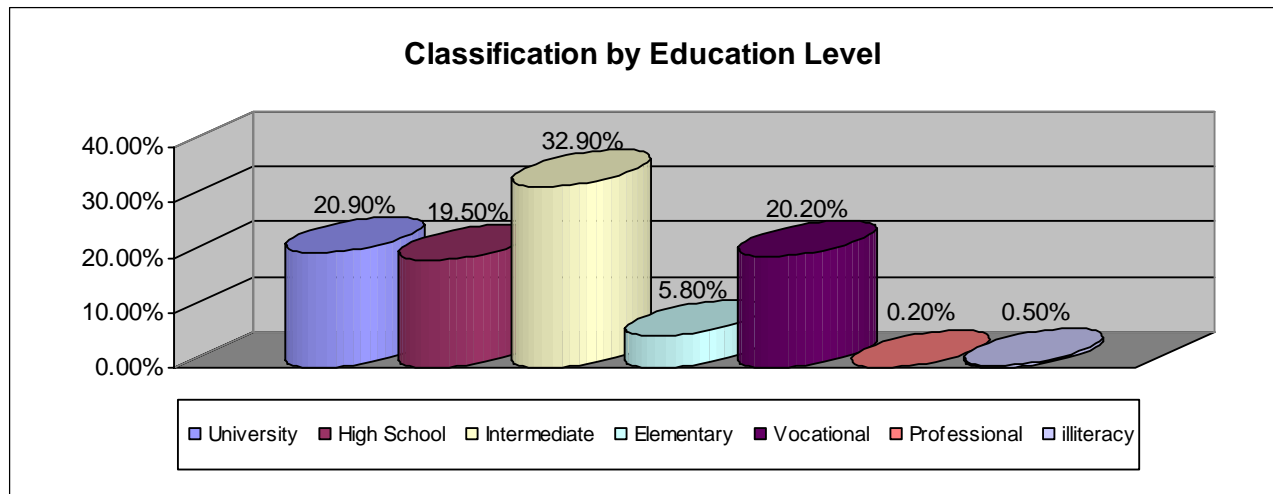
As shown in the above chart, the highest demand rate was witnessed in the Beauty specialty at **53%**, then Languages at **25%** and Computer at **17%**



Being the largest Center, Mazraa Center has the highest total number of graduates with **67%**, followed by Baalbek with **24%** and Tripoli **9%**.

➤ **Statistics on Graduates:**

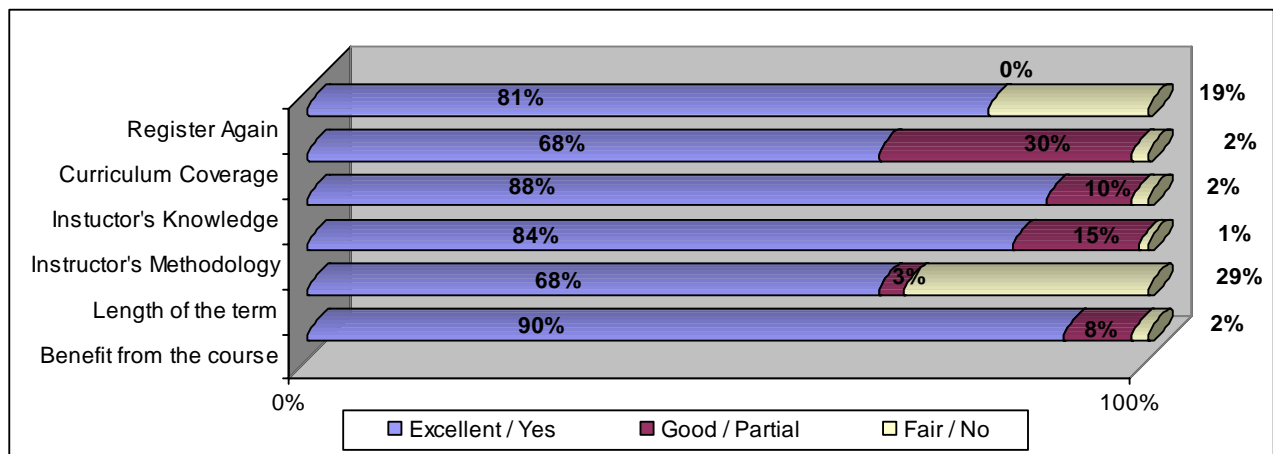




➤ **Term Evaluation By Trainees:**

At the end of each term, trainees evaluated the entire training environment: Center, Class, Instructor, and Program. Through this evaluation, we aim for continuous follow-up in order to seek further enhancement and customer satisfaction in order to offer top quality educational skills. The trainees made some various interesting and valuable suggestions. In general, we are recipients of a number of positive comments from all trainees regarding services offered at the center and the assistance they receive from the center staff. Special thanks are to be conveyed to Mr. and Mrs. Makhzoumi for all the efforts and the facilities provided.

SPSS Statistical Package is used where all data is entered into the statistical system; Trainees' evaluations are collected, analyzed, and interpreted.



Around **874** evaluations were collected from all centers. Here are some Points of Analysis:

Overall, the trainees expressed their satisfaction with the programs and the courses and expressed their willingness to register again, this means that we are achieving our objective and we can strive for more.

Moreover, in the evaluations, **43%** of the trainees declared that their purpose from attending the course is to acquire knowledge and **55%** to enhance work opportunities.

- **81%** of the trainees were willing to register again for another course.
- **98%**, on average, of the trainees agreed with the coverage of the curriculum, and saw it as excellent and good respectively.
- **88%**, on average, of the trainees were satisfied with the instructor knowledge;



- **84%**, on average, of the trainees were satisfied with the instructors' Methodology and saw them as excellent and good respectively
- **68%**, on average, of the trainees considered the length of the courses as to be enough, where as **2%** saw it as long and **30%** as short;
- **90%**, on average, of the trainees felt they have benefited from the course they took.

The Open-Door strategy that we follow allows the trainees to interact more with the Centers' management to discuss their suggestions or complaints in person, even though suggestion boxes are available in the centers.

ON THE ACADEMIC LEVEL

➤ Academic & Administrative Aspects:

All efforts of raising the academic standards in the Foundation have been exerted to yield the efficiency appreciated by our trainees; The Centers carry on implementing ISO procedures and using standardized forms. All centers share the same procedures and forms, and are working cooperatively together under the vision and mission laid by the Foundation.


As reference, here is a list of the activities carried out:

- Beauty instructors display specialized and advanced makeup DVDs and videos to their trainees. These presentation films show live explanations and demonstrations, as well as tips and tricks.
- The Accreditation from **LCCI** (London Chamber of Commerce and Industry) entitles the Foundation to give international qualification (EDI) courses in Business and Administration, Marketing and Customer service, Accounting and Financials, English for Business, and Teaching.
- The Foundation is actively participating in different exhibitions and forums that are held over the year in order to promote and market its different courses and services. **ACADEMIA**, **GO FORWARD**, and some other recruitment fairs at different universities are but a few.
- All Heads of Centers and coordinators visited classes during training hours as part of the regular assessment and evaluation system which is used and monitored frequently to evaluate the programs' standard. In order to finalize the curriculum and successfully put end their terms, all instructors used Fridays for extra sessions and office hours, whenever needed.
- New English Books, Straight Forward (Mc Milan Publishers), are being adopted for training; different meetings were held among instructors to enhance the syllabus. The major advantage in these books is having corresponding interactive CDs for the students, thus offering them the chance to review the new acquired vocabulary at home. Furthermore, the books implement enrichment of communication skills, as well as grammar and comprehension. The new English course, E620, TOFEL iBT preparation, is being regularly updated with new books and software to maintain a high standard.
- The Make Up courses are being offered in partnership with the **K-Stars** international Make Up providers. Accordingly the Newest methods and fashion trends are available with our instructors.
- In order to stay up to date with the latest Teaching Methodologies and be a leader in Education, Training in English and Computer classes is now provided with the support of the Smart Interactive Boards, The Active-Classroom is a 360-degree, classroom technology-enabled learning environment comprising interactive white boards, Learner Response Systems, software, training, professional development and resources all proven to improve educational results.




➤ **TOEFL iBT:** 

Makhzoumi Foundation is a CTAS, an ETS Certified Test Administration Site. The Foundation is conducting the administration of the tests. **7** TOFEL Exams took place in MF Labs till this period, totaling **47** candidates.

➤ **iQ testing center for MOS** 

The Equipped labs are always maintained and ready for trainees to be able to sit for the MOS Online Exams at the Foundation. Till this period **17** MOS exams were conducted.

➤ **Microsoft It Academy & Coordination with Microsoft** 

Makhzoumi Foundation is still active member of **Microsoft IT Academy**.

All Microsoft materials are continuously modified to meet the Microsoft IT Academy Program Standard. Accordingly, all Microsoft courses at the Foundation are taught upon a defined curriculum, directly and in uniformity with the Microsoft Education Department. Trainees and instructors are finding the used methodology very functional and effective.

Several Meetings were held with Microsoft Lebanon. On tab were the Open Academic Licensing agreement, the Microsoft IT Academy renewal, and the Social engagement of Microsoft.

➤ **Projects**

Within our different projects implementation, Makhzoumi Foundation is working on a training project in the Al Kobeh Tripoli prison with the collaboration of the Evangelical General Council, in cooperation with Rabih Baalbaki Graph-East and funding from Microsoft.

➤ **Instructors Proficiency:**

For purpose of ensuring uniformity and an up-to-date professional academic standard of programs among all Centers, the following measures were undertaken:

- As conventional during each term, instructors of all academic programs i.e. Computer, Languages, Beauty and Vocational meet during their scheduled coordination meetings; this is to ensure program agenda progress and unification by all instructors and centers.
- Academic Program coordinators have finalized their assessments and evaluation forms by which instructors are appraised on their teaching methodology and program related unifications and progress. This is to meet the terms of the internal evaluation and assessment procedures.
- Several instructors from various majors attended different workshops and training to enhance their skills and stay updated with the new teaching methodologies.
- Internal Training workshops are always conducted with the instructors; special workshops, demo presentations and lesson plans are constantly being done to fully utilize the use of the New Interactive Smart Boards and enhance both the learning and teaching experience with the classes.



ON THE SOCIAL LEVEL

Socio Academic Activities and Interaction with the Community & the Neighborhood:

On-going social academic activities are playing an important role in attracting the trainees on both the social and the academic levels. The Social atmosphere is giving way for the required social interaction, and the Academic replenishment promotion is affirming them for acquiring higher levels of courses and bringing them back to the Foundation. Within the same context, the voluntary work of trainees and graduates which was never absent from centers was also distinguished this year; in fact, it was the help of these volunteers that made it possible for these events to be held. Thank You Notes are distributed to all the volunteers throughout the year in appreciation of their efforts and assistance.

- Trainees attend the Training Center during the open days to help in the Beauty and Hair dressing program for training purposes and they volunteer in some social and humanitarian activities like visiting the Elderly or Orphan homes. Men Barber and Hair Dressing trainees visited the Orphans houses and elderly on different occasions, offering haircuts. This also assures their loyalty to Makhzoumi Foundation, as it has become a trend in the Foundation to conduct some Beauty Open Days on specific occasions but this term only on Fridays' Open Days for training purposes. Hair Dressing, Nail Polish, Henna, and Eyebrows shaping were offered as a gift to the neighborhood as well as parents and friends of the trainees during the Term.
- In order to better serve and widen the range of beneficiaries, special classes for special target groups have been allocated. Constant Contact with different social organization is being maintained in order to ensure a wider spread scope of services and assistance. To name but a few like Members of **Dar El Amal** social association and **Contact and Resource Center (CRC)** are always benefiting from our courses. **Arabic Literacy** classes were offered, and trainees were given the chance to pursue higher levels of Arabic literacy courses. Moreover, Trainees with social/financial difficulties received training supported by the “**Ghada Alireza Charitable Fund**”. All beneficiaries obtained a brochure explaining the goal and reasons for creating this fund.
- Contacts were also made by Head of Centers with Key people of the neighborhood, as well as with many social institutions, churches/Mosques and schools in the context of promoting Makhzoumi Foundation Programs and discussing potential collaboration.

➤ Post Graduation Follow-Up:

It has become a custom in the Centers for the administration and instructors to follow up on trainees after their graduation on both academic and social levels. Trainees are advised to take other courses to empower their working knowledge, and when possible, to help those in need to find jobs through the posters and ads that are hung in the centers, or through contacts received by the Foundation from recruitment agencies and companies. Employment follow-up has been conducted on an informal random basis.

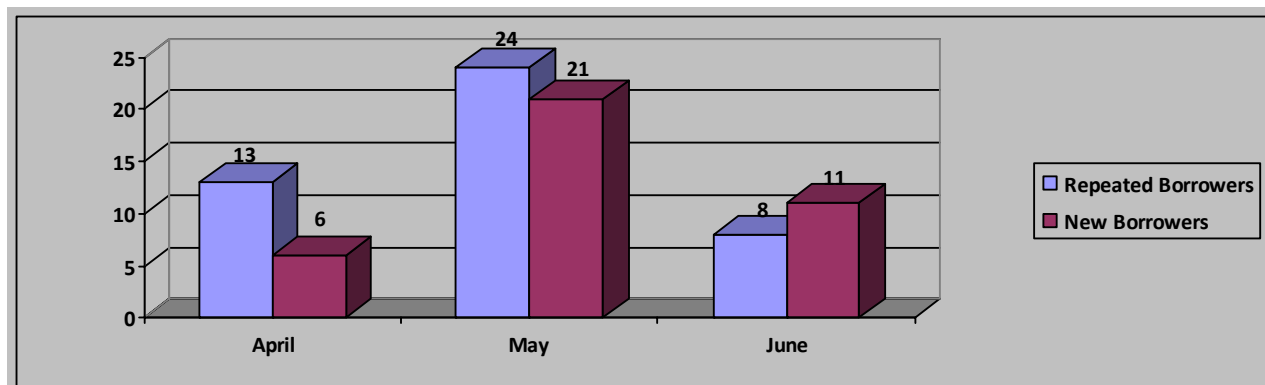




Micro Credit Program

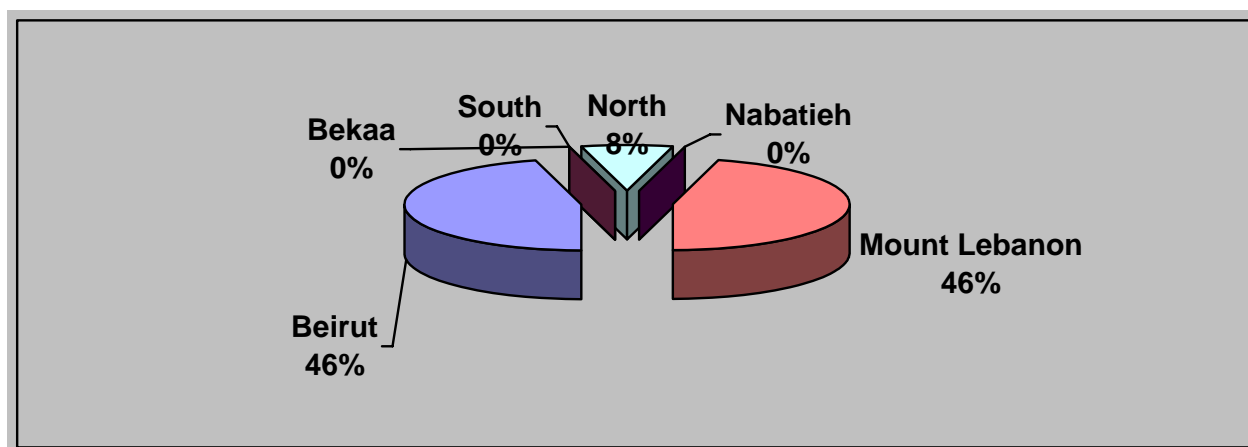
1. Loans

- Number of loans : 83
- Number of new borrowers : 38 (14F & 24M)



- Active/New Female ratio : 37% / 50%
- Total loans value : \$ 188250
- Maximum loan value : \$ 5000
- Minimum loan value : \$ 751
- Average loan value : \$ 2268
- Number of written-off loans : 0
- Total amount of written-off loans : \$0.00
- Repayment rate : 96%

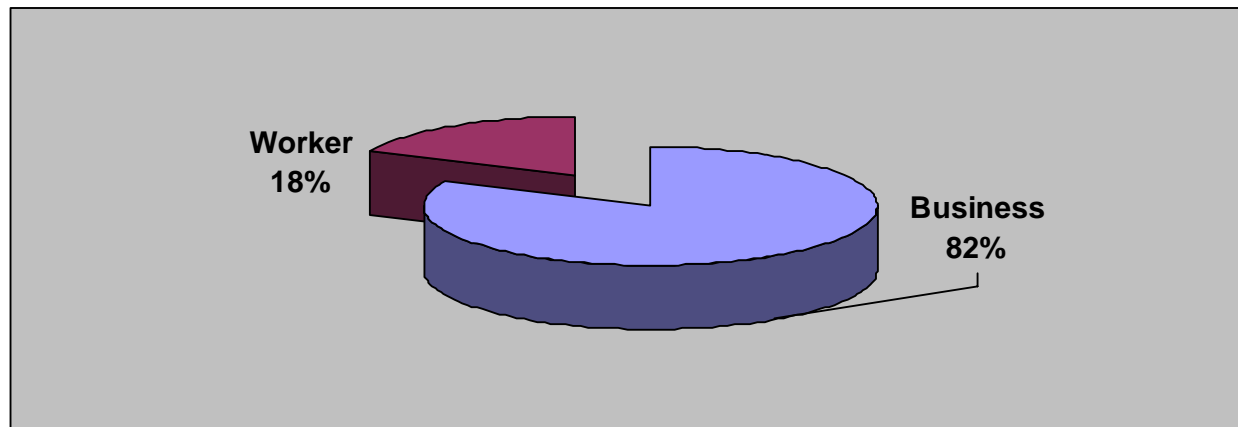
2. Geographical location of new borrowers





3. Loan Types

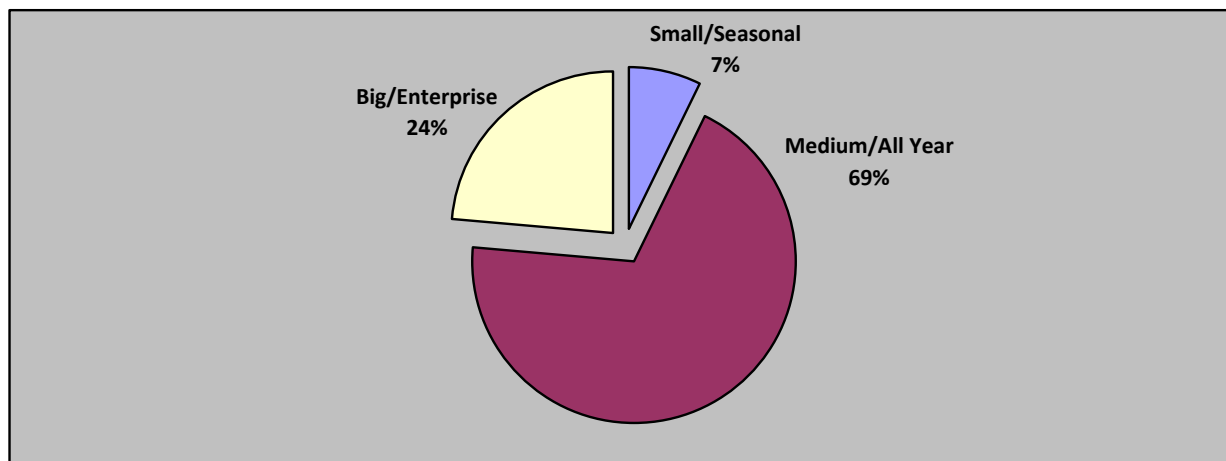
-	Number of business loans	:	68
-	Number of Worker loans	:	15



-	Medical Insurance Loans (Mini Med)	:	1
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4. Business loans Activity types

-	Small/Seasonal	:	5
-	Medium/All year	:	47
-	Big/Enterprise	:	16



5. Social/Economic Impact

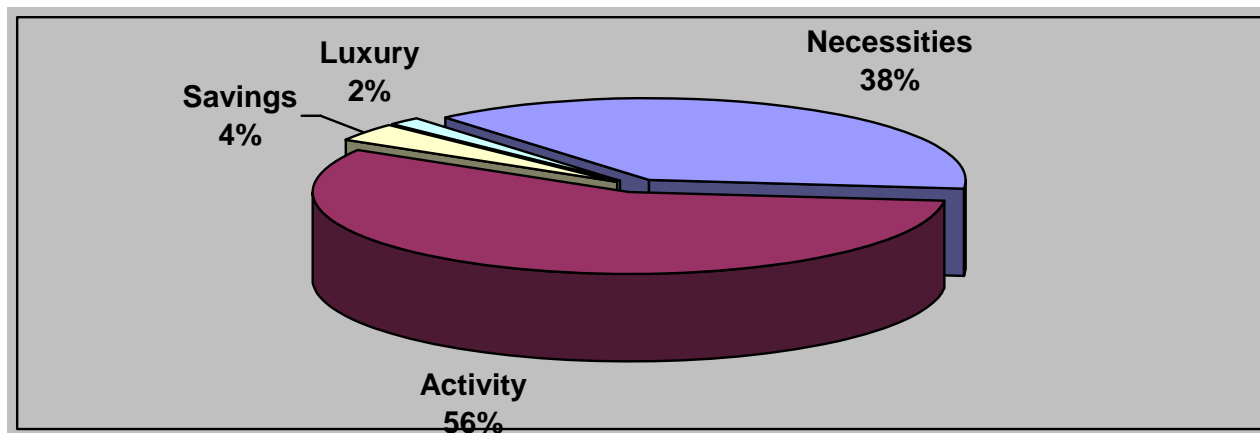
-	Paid-Off Loans	:	48
-	Loan Profit registered averaged:	:	\$1888



Profit was re-invested as follows:

Re-investment of profit shows an increase in the percentage of profit re-invested in business activity at the expense of the Necessity bracket and this considered rather well even with the economic situation and the market stagnation witnessed over the past year. Money is reinvested in (necessities i.e.: food, schooling, activity i.e.; business, luxury i.e.; cell phone).

Necessities: 38%, Activity: 56%, Savings: 4% and Luxury: 2 %.



Created Jobs

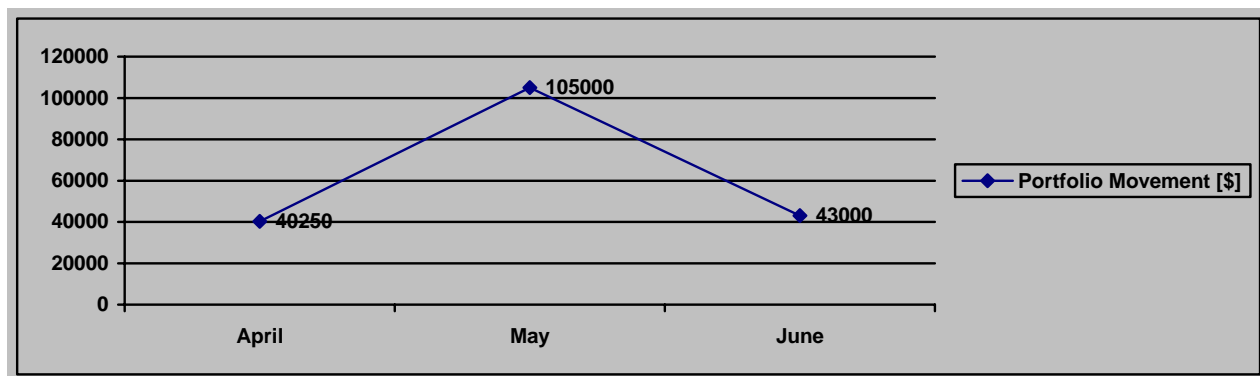
During this period, only 8 of our beneficiaries hired 13 persons for help; this reflects the economical situation of the country.

Borrowers' Client Base Increase related to loan

Borrowers' client base increased between 7 and 50 clients. Even one experienced a geographical expansion with new markets.

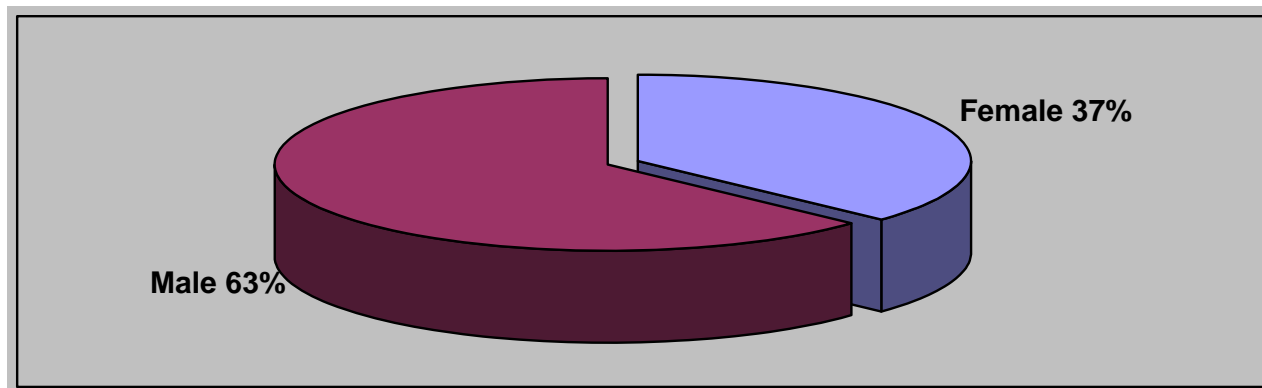
6. Assessment

Over this period, the number of new loans disbursed was highest in May with 45 loans registered compared to 19 in April and June.



Program promotion throughout the streets of Beirut yielded satisfactory results: 32% of all new loans were the result of door to door marketing and 5% where the result of flyer distribution.

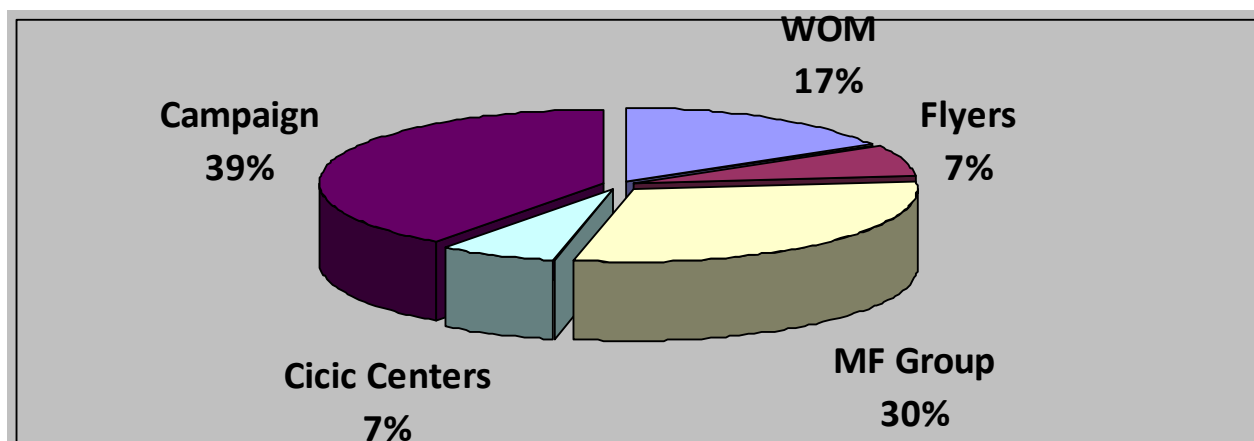
Also, it is noticeable that 63 % of the new loans of this period were disbursed to male borrowers; this is becoming a trend since the extension of the loan ceiling to \$5000 as the dominance is more for the male borrowers.



Defaulters are closely followed-up in order to ensure repayment of the balance on the loan. Progress in collecting dues is still on-going. A detailed report to that regard is being maintained.

- Continuous monitoring of our clients followed up by the Credit Officers to ensure viability and sustainability of the borrowers' income generating activities. Stringent control is being monitored on both old and new clients to avoid any defaults.
- Promotion of the program and its benefit is an on-going process. Effort is being made to boost the promotion. New comers' knowledge of the program is illustrated below :

○ Campaign	:	12
○ MF Group	:	9
○ Flyers	:	2
○ Word Of Mouth	:	5



Despite the noticeable market stagnation and lack of business opportunities, the program is maintaining a steady progress with hopes for improvement in the coming months.

During this period, 66.67 % of borrowers did not apply for renewal loan **for the following reasons:**

- 10.42% of borrowers recorded failure in activity which led to closure of business.
- 14.58% of borrowers did not apply for renewal as loan has served its purpose.
- None of the borrowers wished to delay their renewal of loan as result of Political instability.



Borrowers' status

- Borrowers have to deal with a decreasing purchasing power amongst their clientele.
- They have to maintain their sales level by allowing deferred payment on their produce leading in turn to difficulties in collecting their dues from the market. In other words, borrowers are striving to survive within this never ending economical cycle.
- Competition is rising in the Micro Credit Market, and the launching of the new MFI Imkan, and the trend of some banks to give micro loans is heating things up.

Assessment's Conclusion

The political tension coupled with the market stagnation and lack of business opportunities are reflected in the slow progress of the program. This quarterly report shows that the program yielded satisfactory result, hopefully it will enhance in the next quarter depending on the political and economical situation of the country. Few Important indicators worth mentioning;

- Better wages when clients employed help
- New trend of savings that some clients are following
- Growing reinvestment in the activity,

This implies that some have better perception of the future. We can add the shy increase in the percentage of content.

On the other hand, we see a jump in the failure rate, and a decrease of the amount of the profit.

7. Program Activity

Several activities have been conducted during this quarter:

- As part of the program promotion, our Officers, visited the following areas/localities to activate the micro-credit program: Wata al Musaytbeh and Hamra.
- Makhzoumi Foundation participated in the Sanabel annual conference in Damascus.
- A Business Start-Up workshop was held in our Mazraa Center.
- Mr. Nabih Naamani & Mrs. May Naamani Makhzoumi, in the memory of late Mrs. Naamat Naamani, have chosen Makhzoumi Foundation to manage the "Naamat Naamani Charitable Fund" (The NNC Fund). Throughout her life as a giving person, Mrs. Naamat Naamani, has always captured opportunities to help not only people close to her, but others in the community at large. She worked with the Red Cross and was one of the pioneers establishing the blood-bank; she was also one of the Founders of "Mother & Child Welfare" over 60 years ago. The trust fund will assist Lebanese families throughout Lebanon by providing financial loans through the Micro Credit program, and contribute to enable individuals to become more productive and capable. NNCF current active borrowers = 17 loans.



Health Care Program

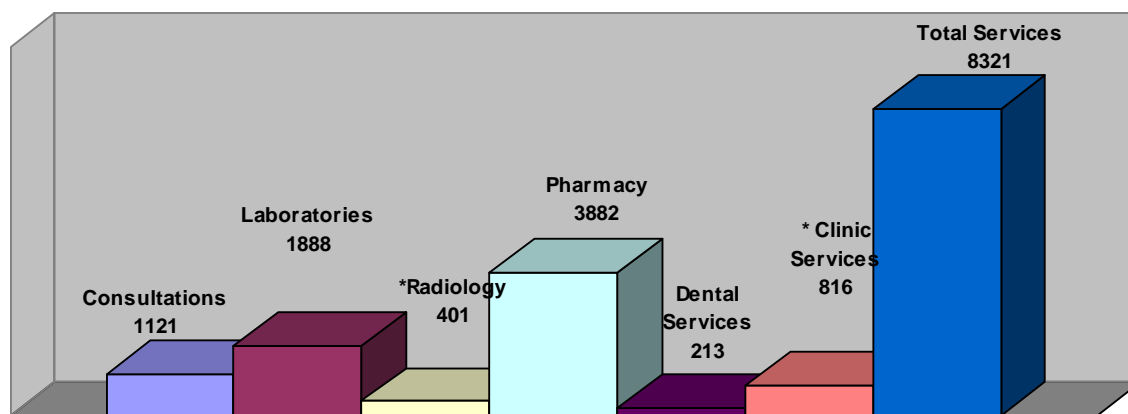
Objectives:

Comprehensive Health care is the core of maintaining good health for all, so it should be accessible for all individuals and families in the community at affordable costs. The Makhzoumi Foundation's Health Clinics are still contributing, even though to a certain extent, to better medical care aiming at achieving a healthy society where the patient is free of any financial burdens that could prevent him from having high quality health service.

The Clinics are located in: Barbour and Achrafieh (Beirut), Baalbeck (East) and Akkar (North). These health clinics provide the following medical services:

- Medical consultation of all specialties including nutrition, Vascular Surgery, ophthalmology, Physiotherapy;
- Dentistry, Orthodontics and whitening;
- Laboratory, Instant Diabetes and Blood Type tests;
- E.C.G, Routine X-ray, Ultrasound, Mammography, CT scan, MRI and Panoramic;
- Children Vaccines and maternity social services;
- In addition to a pharmacy at each of the Foundation's Health Clinics where most medicines are provided especially those for chronic diseases in collaboration with the Ministry of Health and YMCA.

Distribution of Medical Services



Total Medical Services from 1-04-2010 till 30-06-2010: **8,321services**

*Distribution of Clinic Services:

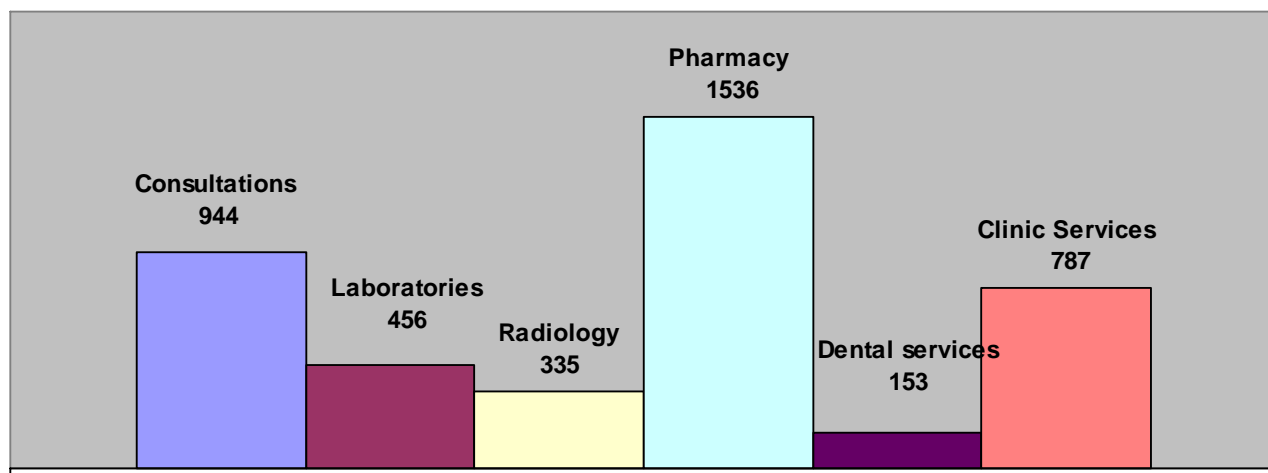
- Instant diabetes test, maternity social services, blood type tests, EKG-Ear wash- Medical campaign, Paid ID...

*Distribution of Radiology Services:

Routine X-ray	149	MRI	5
Ultra Sound	50	CT-Scan	1
Mammography	159	Panoramic	37

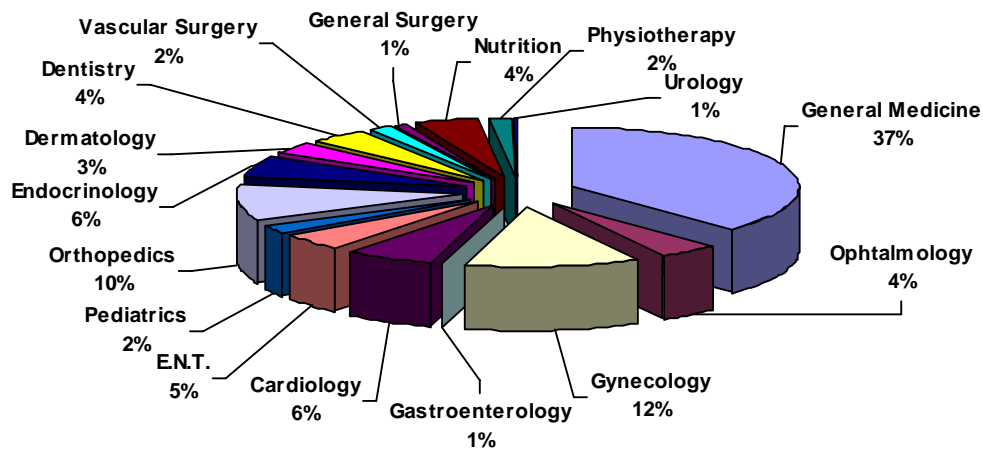


Patients visits per services

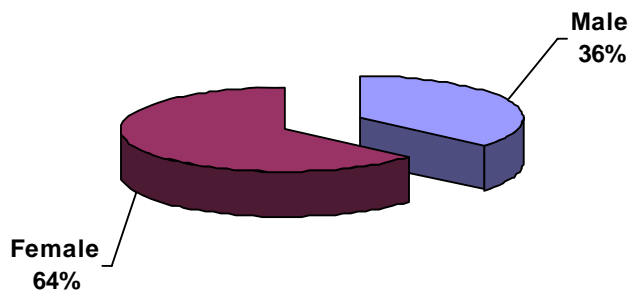


Total number of patients visits from 1-04-2010 till 30-06-2010: 4211 patients

Distribution of Medical Consultations

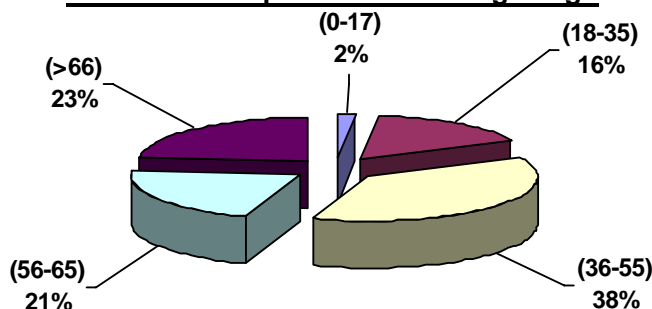


Distribution of patients according to gender





Distribution of patients according to age



Campaigns and Workshops

Makhzoumi Foundation carried out several free health campaigns and awareness lectures aiming to promote the concept of preventive health care, early detection of different ailments and to raise the public awareness for developing their health attitudes.

Campaigns, Lectures and Workshops	Date	Center
<i>A special campaign for Mammography and the annual Pap-Smear test</i>	15-03-2010 till 31-04-2010	Mazraa
<i>A special campaign for osteoporosis and varicose</i>	11-05-2010	Mazraa
<i>A free campaign for E.C.G. – Blood Pressure & Diabetes</i>	2-06-2010	Mazraa
<i>A free consultations campaign + 50% discount on Labs tests and medicines</i>	8-03-2010 Still on going	Ashrafieh
<i>A special campaign for Mammography and the annual Pap-Smear test</i>	15-03-2010 till 31-04-2010	Ashrafieh
<i>A special campaign for cholesterol and calcium</i>	9-06-2010	Ashrafieh
<i>A free campaign for E.K.G. – blood pressure & Diabetes</i>	26-04-2010 Till 31-05-2010	Akkar
<i>A free campaign for E.C.G. – Blood Pressure & Diabetes</i>	21-06-2010 Till 21-07-2010	Baalback
<i>A workshop on "blood pressure and Diabetes" attended by Dr.Akram Amro at "Phoenicia Hotel".</i>	18-05-2010	Mazraa
<i>An Endocrine and Diabetes congress attended by Dr.Akram Amro at "Movenpick Hotel".</i>	4-5-6-06- 2010	Mazraa
<i>A seminar on acute poisoning incidents to Emergency Hospitals organized by Ministry of Public Health in collaboration with WHO, American University medical center and Emory University, U.S. and attended by Dr.Amro.</i>	25-06-2010	Mazraa



1. Mazraa Health Clinic

On the administrative level:

- The Program administration carries out regular follow-ups on administrative and medical issues.
- The Makhzoumi Foundation organized, in collaboration with Novartis Company, a lecture on high blood pressure diseases as well as the ways of prevention and treatment including the most important international studies in the framework of heart and brain strokes were also presented. The lecture was given by Dr. Amer Chit, the Cardiologist at Mazraa Health Clinic. It took place at Sheraton-Four Points Hotel on June 15, 2010, and was attended by the Medical Superintendent Dr. Doreid Ouaidat, the Foundation's Deputy General Manager Mr. Samer Safah and all the doctors at Makhzoumi Health Clinics.
- To honor the nursing staff in Lebanon, a ceremony was held at UNESCO Palace on May 12, 2010; the Mazraa health clinic nurse attended it, representing the Foundation and the rest of the nurses at the health clinics.
- Preparation is being undertaken for a free dental checking-up campaign in coordination with Glaxo Smith kline (Sensodyne line) in Dubai for the children at the neighboring schools. This campaign aims at helping parents identify the condition of their children's teeth and also to provide them with methods of prevention against dental caries and gum problems. A free check-up campaign for children is also being prepared for the month of August with the same company (Panadol line).
- During this period, effective promotion is being carried between the health care staff and the Social Office on the importance of the annual paid card program and how to use it. This program allows subscribers to obtain an annual pre paid medical card against a nominal fee, enabling them to benefit from the free consultations service in all specialties, discounts up to 40% on lab tests, X-ray and Ultra-sound, and 10% on dental services. Till date the number of beneficiaries of the annual card is **100** to date. Flyers on the Annual Pre-Paid Card will also be placed inside the boxes of Ramadan food rations along with coupons that entitle its holder to benefit from free Dentistry consultations in addition to scaling and polishing gums and teeth.
- Within the concept of linking all of Makhzoumi Foundation Programs together. Ongoing coordination with Mazraa Training Center regarding the dates of meetings with the new trainees at the beginning of each session has been conducted. Several lectures by the Health Care officers were done, to explain about all the medical services available at the health clinics and the annual pre-paid card and how to benefit from it.
- Consecutive meetings are still being held during this period, with a number of food and commercial companies and others ... to introduce Makhzoumi Foundation programs in general and health-care program in particular, providing them with special offers for the medical services at our health clinics, for all employees. Some of these companies: Casper & Gambini - Bliss House – El-Tagzia - Coca Cola – Sinno food trade - roasted Hamasni Some companies had been impressed by the offers and the others ensure their employees with medical insurance from the company itself.
- After submitting the license application to the National Council for Scientific Research - **The Lebanese Atomic Energy Agency** for using the x-ray machines in medical diagnosis, their technicians visited the center on June 3rd, 2010, to check on the x-rays rooms and made sure that there is no radial leakage and that they fit the terms of public safety.
- The number of the medical files at **Mazraa Health clinic** has reached **7605** files, since its launch, including Dentistry and Ophthalmology patients.



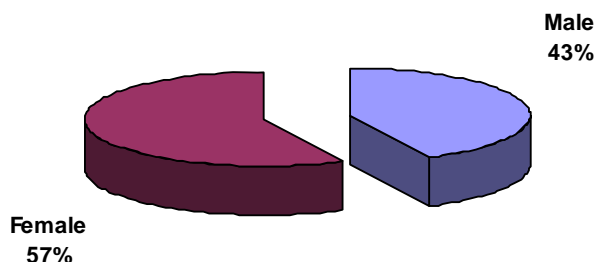
On the medical level:

- Makhzoumi Foundation continues to offer assistance to all needy people through "**Ghada Ali Reza charity Fund.**" The number of beneficiaries is increasing in various medical services; whether hospital, laboratory tests, medicines, medical equipment, and others. The number of patients visits **1934** and **3923** services.
- Cancer medications are the most expensive treatments whose cost constitute a heavy burden to the patient, and any kind of contribution, whether financial or morale is a real support; accordingly, "**Neemat Naamani Charity Fund**" that was lately established contributes to the treatment of the cancer cases, especially that Mrs. Naamani used to seize every opportunity that would enable her to extend help to those in need. This Fund is being managed by Makhzoumi Foundation.
- The health clinic is still receiving numbers of people traveling to Mecca for Umrah to take the meningitis and flu vaccines, in coordination with the Department of Medical Affairs at the Airport and the offices of Hajj and Umrah Campaigns in Beirut. Every individual receives a vaccination card that is sealed by the center and is acknowledged by the concerned authority.
- The health clinic provides the patients, on monthly basis, free medicines for chronic diseases obtained from the **YMCA** for each patient in person, as per their terms;

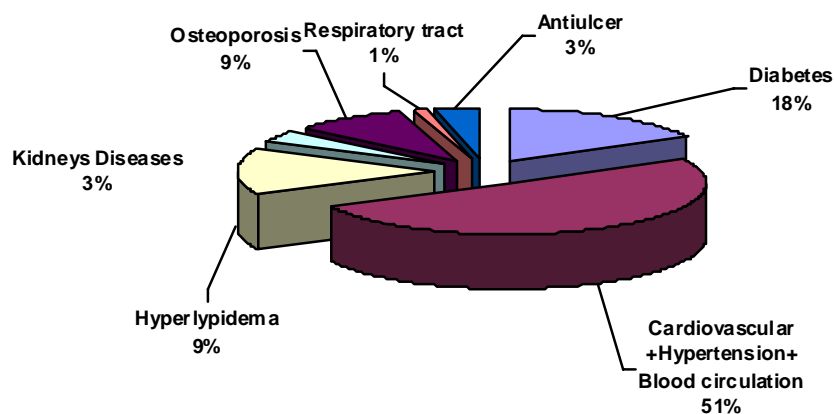
* **Table of number YMCA beneficiaries.**

# of Application provided	Accepted	Currently benefiting
71	59	41

Distribution according to gender



Distribution according to Chronic Diseases





2. Achrafieh Health Center

- On-going coordination takes place with Mazraa Health Clinic in addition to the program's administration periodical visits to the center in order to follow-up on all administrative and medical issues.
- The Health clinic has witnessed a remarkable movement of patient as a result of the free health campaigns conducted at the clinic during this period. It should also be noted that the clinic has received new patients from neighboring areas benefiting for the first time from its services.
- Promoters from different pharmaceuticals made continuous visits to all the doctors working at our clinic.
- The number of the medical files at Achrafieh Health Center has reached **1690** files, since opening, regardless of the medical services provided.

3. Baalbeck Health Center

- The free medical campaign conducted at the center for EKG, blood pressure, and diabetes had a direct impact on increasing the number of patients and the demand on the other available medical services.
- The number of the medical files at Baalbeck Health Center has reached **737** files, since opening regardless of the medical services provided.

4. Akkar Health Center

- The Health Center provides different medical services: consultations covering most of the specialties as General Health, Heart Diseases, Orthopedics, Pediatrics and others..., Dentistry Service, E.K.G, Laboratory tests, X-Ray and Ultrasound, maternity social services and others.
- Long term health campaigns at the clinic, such as free consultations, free EKG, BLOOD PRESSURE, and diabetes, has enhanced the movement of patients who also benefited from the other medical services whether laboratory tests, medicines or others....
- Promoters from different pharmaceuticals made continuous visits to the doctors during this period.
- The clinic nurse attended the Word Vision workshop which focused on how to create the appropriate programs that fulfill the most urgent needs in the region and identify the priorities that will enhance luxury for the children who are mostly exposed to abuse and poverty in the fields of child protection, economic development, health, education and the environment. The Foundation filled applications regarding the objectives that our Foundation can contribute to and the activities to achieve them in addition to the Foundation's available and unavailable resources. These applications were sent on May 15, 2010, to the Word Vision NGO.
- The number of the medical files at Akkar Health Center has reached **470** files, since opening, regardless of the medical services provided.



Awareness Program

1. THE PROJECT “PEACE LYRIC/SONG CONTEST”

The Final Report was submitted to UNDP and preparations to make a Video Clip of the winning song started.

2. WORKSHOPS:

Two Chocolate Molding and Decorating workshops were held at Mazraa center on April 19th, 20th and 21st with the participation of 15 ladies and at Baalback center on May 20th and 27th with the participation of 22 ladies.

A Candle Making workshop was held at Mazraa center on April 26th, 27th and 28th with the participation of 15 ladies.

3. SEMINARS

A seminar entitled “Home accidents “was held at the Center for Developmental Services at Hay Al Sullom – Ministry of Social Affairs on June 21st by Dr. Gebran Qarnaoui with the participation of 19 ladies.

4. PAMPHLETS

The following table shows the distribution of pamphlets:

Pamphlet	Receiver	Quantity
Hazards of Smoking	NGOs, Individuals, MF centers	747
Prevention of Home Accidents	NGOs, Individuals	143
Study Skills	NGOs, Individuals, MF centers	317
How to write your CV	Civic Centers- Makhzoumi Foundation	205
Democracy : A style of life and a system of governance	NGOs, Individuals	121
Waste Management	NGOs, Individuals	66
Rights of the Child	NGO	2
Our Friend , the tree	NGOs, Individuals	119
Energy Efficiency at Home	NGOs, Individuals, MF centers	525
Desertification	NGOs, Individuals	4
Re-green Lebanon and Preserve the Climate of our Planet	NGO, Individuals , schools	6
	Total	2255

* Mrs Arlette Saadeh represented Makhzoumi Foundation at the Graduation Ceremony that was held at “**Hara International School** “on June 12th at Golden Plaza Center. The administration of the school thanked Makhzoumi Foundation for its cooperation and Mrs Saadeh congratulated the graduating students wishing a continuous cooperation between the school and the Foundation.

* Mrs Arlette Saadeh represented Makhzoumi Foundation in attending the play “**My Hell is the other** “ on June 3rd at the Evangelical School whereby 6 students from “Let`s Talk “project performed some roles in the play.

* Makhzoumi Foundation took part in the seminar entitled “Harmful Effects of Tobacco Marketing regarding Ladies “ that was organized by “The Center for Population and Health Research “ at the Faculty of Health Sciences at the American University of Beirut. The seminar was held on June 28th at



Issam Fares Hall at AUB and Makhzoumi Foundation distributed pamphlets about the Hazards of Smoking during the activity

5. CONFERENCES / SEMINARS / MEETINGS

Participation at the following took place:

- The gathering “**Women and Municipalities**”, for launching the campaign and certificate distribution ceremony organized by YWCA (April 13th).
- The meeting entitled “**The Responsibilities of Foundations towards Climate Change**” organized by ICTN, International Consulting and Training Network at the ICTN Center - Adonis (April 23rd).
- The Conference “**Renewable Energy**” at University Saint Esprit Kaslik / USEK on (April 29th - 30th).
- The first event of the Project **Youth X Change in the Mediterranean** organized by MIO Amman Jordan (May 7th -9th).
- The “**Arab Foundations Forum (AFF)**” semi-annual meeting hosted by the Emirates Foundation and Dubai cares in Dubai (May 10th -11th)
- The conference “**Les Changements D`Humeur**” organized by the Faculty of Medicine -USJ at Hotel De Dieu De France (May 14th -15th).
- The EUROMED CIVIL FORUM, that was held under the title “**Equality: a common issue for communities Euro-Mediterranean**”, in Alicante/Spain, (May 14th -16th).
- The Annual Meeting of the Women Development Organization at Technical Lebanese-French Institute at Sabtieh (May 19th).
- The “**European Foundation Centre**” conference held in Brussels (May 31st-June 4th).
- The “**Green Week 2010**” organized by the European Union at Building Charlemagne-EU institutions Brussels, Belgium (June 1st -4th).
- The Press Conference by Greenline launching three publications on **Green Areas, Renewable Energy and Coastal Public Ownership** at Crown Plaza Beirut (June 11th).
- The Press conference presenting the **UNDP LIVE LEBANON** initiative at the press syndicate (June 28th).
- The seminar “**Harmful Effects of Tobacco Marketing regarding Ladies**” that was organized by “The Center for Population and Health Research” at the Faculty of Health Sciences at the American University of Beirut.(May 28th).
- The “**Arab Foundations Forum (AFF)**” board of directors meeting, Amman – Jordan (June 30th).



Agriculture/Environment Program

1. THE PROJECT “AGRO FORESTRY”

Production of plants

A total of 4800 were produced from April to June

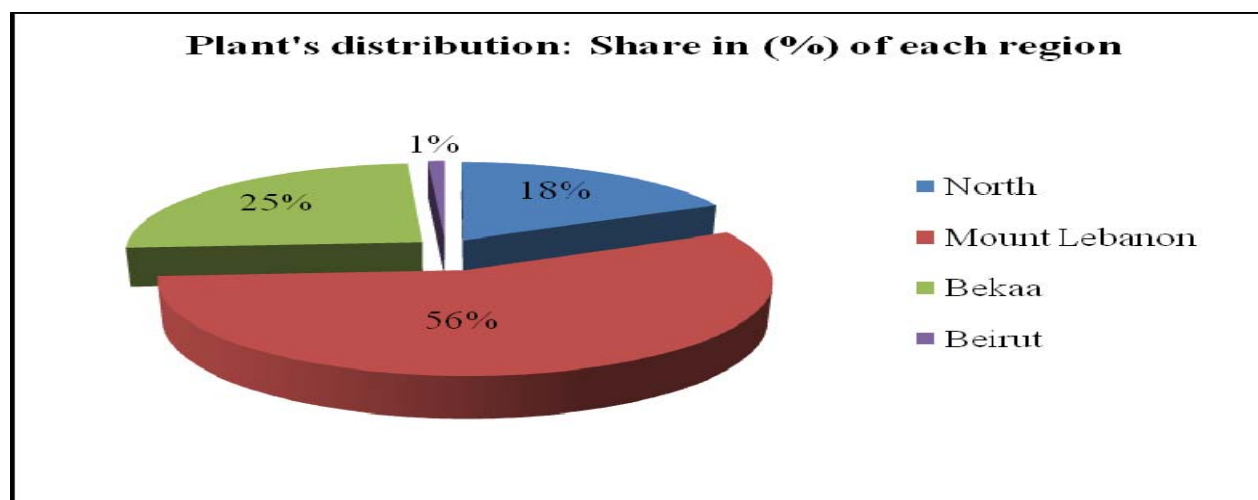
The following table shows genus of plants and the numbers produced:

Common names /Genus	Numbers
Lampranthus	1000
Gazania	700
Loquat	600
Albezia	1200
Fig	700
Damascus rose	600
Total	4800

Distribution

- A total of 2018 plants were distributed from April till June.

The following Pie Chart shows the regions of distribution and share in percentage of each region:



2. THE PROJECT “YOUTH X CHANGE IN THE MEDITERRANEAN”

The first “Partner- Launching- and –Training” events of the Project took place in Amman -Jordan and were organized by the (LHAP) Land and Human to Advocate Progress, the Jordanian partner. Makhzoumi Foundation, the Lebanese partner was represented by Eng. Sallama Namani, the manager of the Agriculture/Environment program and Eng. Nidale el Hachem, the program assistant.

Three major events were held as follows:

A. MIO- ECSDE Partners meetings whereby a preparatory meeting including all the invited partners was held.

B. Training workshop: addressing 90 participants (youth leaders, educators and NGOs involved in education) from all parts of the country. The event included an opening session, presenting the kit and then breaking into three working groups about consumption.



C. YXC Launching Event: under the patronage of HE the Minister of Environment in Jordan represented by Eng. Al-Junidi , the event was inaugurated with an audience of around 60 attendees representing the public and private sectors , CSOs, the diplomatic missions in Jordan, mayors, academic institutions and media. The event was interactive whereby requests from different parties to extend the training and the utilization of the kit to reach the country peripherals.

3. GACF

A. The “Sustainable Management and Pest Control of Olive Trees” Seminar:

It was held on April 1st, 2010, at Makhzoumi Foundation Centre in Akkar. The seminar was presented by Dr. Youssef Abou Jawdeh, Professor of Plant Protection from the Faculty of Agricultural and Food Sciences at the American University of Beirut and Eng. Nidale El Hachem from Makhzoumi Foundation/Agriculture/Environment program; they respectively explained to the farmers about the pest control of olive trees and the sustainable management techniques of olive trees in terms of pruning, irrigation, and fertilization. Afterwards, a discussion session took place whereby the farmers had the chance to receive advice for solving the problems that they encounter within this field. Then, olive saplings were offered to farmers as per the table below:

B. Solar Oven workshops:

Description of Workshops

Seven workshops on Climate Change and Solar Ovens were held in different villages of the North, South and Mount Lebanon as shown in the following table:

Akkar area	# of beneficiaries	# of Olive saplings
Hayzouk	1	5
Koubit Bchamra	1	5
Alaassniyeh	2	10
Tell Indi	1	5
Bebnin	6	30
Alaabdi	2	10
Tripoli	3	15
Machaa	2	10
Telmehyian	14	70
Telhayat	1	5
Alklayaat	18	90
Tripoli-Mina	1	5
Almkaytaha	16	80
Alcheigh znad	3	15
Almenyeh	3	15
Albadawi	1	5
Hakkir alhawchab	1	5
Almassaoudiyyeh	2	10
Aldawra	1	5
Denbo	1	5
Almenyeh	3	15
Alaaboudiyyeh	1	5
Kafer malaki	1	5
Abdin	2	10
Almina	3	15
Total	90 beneficiaries	450 olive saplings



Content of workshops

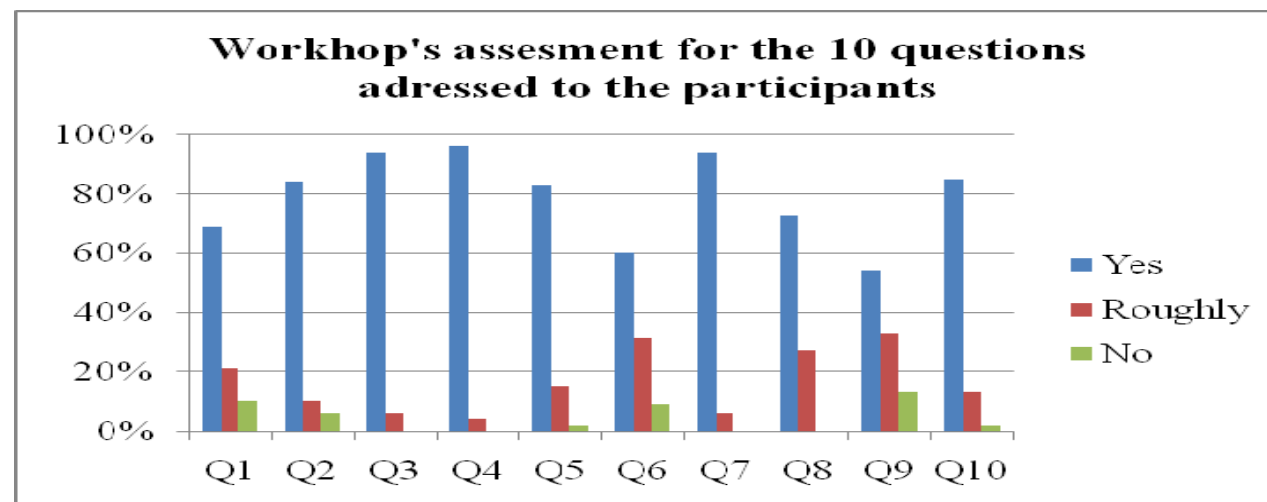
Each workshop included firstly an introduction to Climate Change, its causes, and effects and the role of renewable energy in mitigating its effects with emphasis on the importance of solar energy. Secondly, the practical section included a presentation and demonstrations about the importance of and the manufacturing procedure of several solar cookers/ovens models, then the participants were divided into working groups for practicing that process; another exercise included the passing over of several solar-operated samples/devices: lamps, radio, flash light and a small solar panel ... along with some wind energy ones. A brochure about energy efficiency at home was also prepared and distributed to the participants and their communities; it included tips and hints about methods of saving energy at home which would help protect the environment and also reduce their electricity bills. At the end of every workshop, energy-saving bulbs were distributed to all participants

Workshops	Location	Region	Date	Attendance
	First Round of the Workshops	Social affairs Centre- Hay El Soullom	Mount Lebanon	23/4/2010
Kamel Youssef Jaber 's Cultural Centre/ Nabatiyyeh		South	23/4/2010	60
Jbeil Cultural Centre		Mount Lebanon	26/4/2010	20
Second Round of the workshops	Municipality of Soltan Yaacoub	Bekaa	26/5/2010	38
	Municipality of Chiyyah	Mount Lebanon	27/5/2010	31
	Makhzoumi Foundation Centre-Tripoli	North	28/5/2010	36
	Makhzoumi Foundation Centre-Akkar	North	28/5/2010	50
Total of workshops: 7		Total of participants:293		

Evaluation

Evaluation sheets were filled by the participants and included the following questions:

- 1) Did the workshop cover the objectives that you expected?
- 2) Did the workshop deal with the environmental needs of the area?
- 3) Was the workshop clear in the objectives?
- 4) Was the content of the workshop interesting for you?
- 5) Was the demonstration useful to you?
- 6) Have you found the manufacturing process of the solar cooker easy to apply?
- 7) Did you benefit from the instructions given during the workshop?
- 8) Did the lecturers interact well with the participants?
- 9) Have you found the place of the workshop appropriate?
- 10) Have you found the time suitable for you?





Most of the Comments and suggestions written by the participants are as below:

- Rich workshop, useful information;
- This workshop contributed to increase awareness about climate change, the use of clean energy from windmills and solar panels as an alternative to fossil fuels and on energy efficiency;
- Solar cooking is a fascinating and innovative technique that may be useful by all household ladies;
- To disseminate the workshop in media;
- To carry out this workshop in schools and social centers;
- To cooperate with municipalities for implementing projects on solar energy.

Regarding the practical part of the workshop, participants were convinced that the “Solar oven” technique is very simple and does not involve any cost. Actually, some women contacted the Foundation informing about their solar-oven experiments after attending the workshops; so we conducted with them interviews and recorded that on DVDs in order to transfer their experience to other future participants. They prepared several models of solar ovens and have cooked meals such as: cakes, vegetables, pasta and soup. They were very motivated and very satisfied from that experience and they encouraged other ladies to try similar actions that have benefits in saving money and energy.

* The Awareness and Agriculture/Environment Programs Manager at Makhzoumi Foundation, Eng. Sallama Namani, represented the Foundation at the Civil Euro Mediterranean Forum, EUROMED CIVIL FORUM, that was held under the title "Equality: a common issue for communities Euro-Mediterranean", in Alicante/Spain, between May 14th and 16th, 2010. The Conference was attended by many associations in the Mediterranean Countries, and included a lecture given by Eng. Namani under the title of “**The Social Challenges of the Mediterranean Solar Plan (MSP)**”.

It is worth mentioning that MSP was announced in Paris Summit for the Mediterranean in July 2008, and aims to produce twenty GW of renewable energy in the region by the year 2020, from the wind and sun energy (photovoltaic and concentrated).

* Makhzoumi Foundation took part in the “The Big Blue” national campaign for cleaning the beach that was organized by “Cedars for Care”, the Ministry of Youth and Sports and the Scout Union of Lebanon under the patronage of the Prime Minister Saad Hariri on May 16th, 2010. Makhzoumi Foundation mobilized several volunteers from the following schools: Minette Moderne, The French Holy Family-Baabda, Al Manara for Girls and the National Evangelical who offered their assistance in cleaning Amchit beach.

* Makhzoumi Foundation participated at the “Environmental Day” at Hay al Sullom which was organized by the Center of Developmental Services at Hay al Sullom/Ministry of Social Affairs on April 15th 2010. The event was held under the patronage of HE the Minister of Agriculture in cooperation with municipalities and educational institutions in the area and Makhzoumi Foundation (MF); it included a tree planting activity whereby MF offered 450 trees from its nursery in Akkar in addition to 300 T-Shirts and 300 caps with MF logo.